



## Big Problem with Product Loss Solved

### Testimonial

When Maskinfabrikken Hillerslev was introduced to Pop-up flights, my first thought was that this product will solve a big problem with product loss. A problem experienced for example in the fish industry. We have delivered several elevator conveyors to a customer to transport fillets of herring. Their product loss has been reduced by 90% because we chose the Pop-up flight solution.

### Approach of a machine builder

Obviously it was important to us that Ammeraal Beltech Modular involved us in the process of constructing the flight and they have been very open to our approach as machine builder. It has been very positive to see how they handled the process of development.

### Engineering guideline

In connection with the construction of the conveyor, it was important that the necessary documentation was available. Ammeraal Beltech Modular developed an engineering guideline which made it easy to know where to place the support in order to activate the flight – such a tool makes all the difference!

### Solution with bonus

At any given time, we can always choose the traditional construction with solid flights – a construction that solves many jobs very well. However, when our customers are challenged by products sticking to the flights, we can offer a solution giving the customer a kind of 'bonus' in the form of significantly reduced product loss.

It is important for us to be able to offer innovative quality solutions and there is no doubt that in the future we will recommend Pop-up flights to more customers.



Ole Gregersen  
Maskinfabrikken Hillerslev

